

TWO BUYER PHILOSOPHIES

Which Best Describes Your Company's Approach?

C Y G N E T

♥ a Weatherford Company

CYGNET® ENTERPRISE OPERATIONS PLATFORM



- Configurable Software Products
- Extensible Open Platform
- Distributed Computing
- Deep across the Enterprise
- Secure Data Dissemination
- Empower Self Reliance
- Innovative SCADA 3.0
- Support Best of Breed Applications
- Add Bandwidth to Scale
- Incremental Updates over Time
- Embrace Change

THE REASONABLE ALTERNATIVE



- Complete Closed Suite
- Centralized Infrastructure
- Deep into Operations
- Secure Data Containment
- Augment Staff Expertise
- Predictable SCADA 2.0
- Favor Proprietary Applications
- Add Hardware to Scale
- System Replacement (7-10 years)
- Preserve Status Quo